

# Copper Country Suzuki Association Fiscal Year 12/31/2016

 PRINT

## Organization Info

Organization Type:	501(c)3 nonprofit organization	Fiscal Year End:	12/31/2016
Federal EIN:	38-2151780	Months in Survey:	12
Exemption Date:	1993		

## Discipline

NTEE Classification:	A19 Nonmonetary Support N.E.C.	NISP Discipline:	Music
NISP Specialty:	Orchestral	NISP Institution Type:	School of the Arts

## Survey Providers

Affiliations:

## Organization Location

Org zip code: 49931

## Total Expenses

Total expenses under \$50,000: No

## Program Activity

Activities: Advocacy; Classes, lectures, or professional development; Arts education; Performances; Providing rehearsal, meeting, office or other space

## Financial Information Part 1

Audit for 2016:	No	Temp. or Perm. Restricted Revenue:	No
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Temp. or Perm. Restricted Earned Revenue: No

## Financial Information Part 2

Non-operating	No	Non-operating	No
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Revenues in 2016:

Expenses in 2016:

Endowment or Reserve Fund: Yes

**Membership & Subscriptions**

Membership Program: Yes

Subscriptions to Events/Performances: No

Subscriptions to Media:

**Revenue: Earned Revenue**

	Unrestricted	Temporarily Restricted	Total 2016
Food and Concessions Revenue			
Gift Shop and Merchandise Sales	\$290.00		\$290.00
Parking Fees			
Advertising Revenue			
Sponsorship Revenue	\$600.00		\$600.00
Membership Revenue	\$5,817.00		\$5,817.00
Single Ticket Sales			
Group Ticket Sales			
Touring Fees			
Royalties, Rights, and Reproductions			
Space Rentals			
Contracted Services			
Tuition and Registration Fees	\$66,437.00		\$66,437.00

Other Program Revenue	\$7,390.00		\$7,390.00
Other Program Revenue Description	Instrument Rental, sales of Fun Card Discount cards		
Other Non-Program Revenue			
<b>Total</b>	\$80,534.00	\$0.00	\$80,534.00

## Revenue: Investment Revenue

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2016
Investment Revenue - Operating				0
<b>Total</b>	\$0.00	\$0.00	\$0.00	\$0.00

## Revenue: Contributed Revenue\*

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2016
Trustee/Board Contributions	\$3,500.00			\$3,500.00
Individual Contributions	\$1,915.00			\$1,915.00
Corporate Contributions				0
Foundation Contributions	\$6,511.00			\$6,511.00
City Government Contributions				0
County Government Contributions				0
State Government Contributions	\$17,300.00			\$17,300.00

Federal Government Contributions	\$1,800.00	\$1,800.00
Tribal Contributions		0
Total Government Contributions	\$19,100.00	\$19,100.00
In-Kind Contributions	\$9,325.00	\$9,325.00
Other Contributions		0
Total Contributed Revenue - Operating	\$40,351.00	\$40,351.00
2016		
Is any of your contributed revenue from special events? (Required)	No	
Are you in the middle of a capital campaign? (Required)	No	

## Revenue: Summary

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2016
Contributed Revenue	\$40,351.00			\$40,351.00
Earned Revenue	\$80,534.00			\$80,534.00
Investment Revenue				0
Total Operating Revenue	\$120,885.00			\$120,885.00
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2016
Total Revenue	\$120,885.00			\$120,885.00

## Revenue: Membership

	Paid	Est.	Free	Est.	Total 2016
Organizational Members	48				48
Individual Members	67				67
Other Memberships					0

  

	New	Est.	Returned	Est.	Lapsed	Est.	Total 2016
Organizational Member Status	12	Est.	40	Est.	4	Est.	
Individual Member Status	12	Est.	50	Est.	4	Est.	
Other Member Status							

  

	High	Est.	Low	Est.
Standard Price Range - Organizational Membership	\$125.00		\$100.00	
Standard Price Range - Individual Membership	\$125.00		\$100.00	
Standard Price Range - Other Memberships				

## Revenue: Contributors

	Contributors	Est.	Total 2016
Trustee/Board Contributors	1		1
Individual Contributors	30	Est.	30

Corporate Contributors		0
Foundation Contributors	1	1
City Government Contributors		0
County Government Contributors		0
State Government Contributors	1	1
Federal Government Contributors	1	1
Tribal Contributors		0
Total Government Contributors	2	2

### Expenses: Personnel Expenses\*

	Program	Fundraising	General and Administrative	Total 2016
Employee Salaries	\$55,562.00	\$3,424.00	\$13,700.00	\$72,686.00
Payroll Taxes and Fringe Benefits	\$14,845.00	\$3,154.00	\$4,042.00	\$22,041.00
Independent Contractors				0
Professional Fees	\$769.00		\$769.00	\$1,538.00
<b>Total</b>	\$71,176.00	\$6,578.00	\$18,511.00	\$96,265.00
2016				
Do you pay artists directly? (Required)	Yes			

## Expenses: Payments to Artists and Performers

	Visual Artists	Performing Artists	Other Artists	Total 2016
Artists and Performers - Employees				0
Artists and Performers - Independent Contractors				0
Artists and Performers - Professional Fees				0
<b>Total Payments to Artists and Performers</b>				<b>0</b>

  

	Local	Non-Local	Total 2016
Payments to Artists and Performers - Local and Non-Local			

## Expenses: Non-Personnel Expenses

	Program	Fundraising	General and Administrative	Total 2016
Advertising and Promotion	\$25.00			\$25.00
Conferences and Meetings	\$1,066.00			\$1,066.00
Dues and Subscriptions			\$125.00	\$125.00
Insurance			\$972.00	\$972.00
Occupancy Costs			\$9,075.00	\$9,075.00
Office and Administration			\$2,523.00	\$2,523.00
Printing, Postage, and Shipping			\$413.00	\$413.00
Travel	\$1,005.00		\$327.00	\$1,332.00

Royalties, Rights, and Reproductions	0			
Production and Event Costs	\$300.00			\$300.00
Interest Expense				0
Depreciation				0
Other Operating Expenses	\$3,771.00			\$3,771.00
Other Operating Expenses Description	Instrument repairs/supplies and music			
<b>Total</b>	\$6,167.00	\$0.00	\$13,435.00	\$19,602.00

### Expenses: Summary\*

	Program	Fundraising	General and Administrative	Total 2016
Total Personnel Expenses	\$71,176.00	\$6,578.00	\$18,511.00	\$96,265.00
Total Non-Personnel Expenses	\$6,167.00		\$13,435.00	\$19,602.00
Total Operating Expenses	\$77,343.00	\$6,578.00	\$31,946.00	\$115,867.00

2016

Did you have any capital expenditures that are not already reflected in your total expenditures? (Required)	No
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### Expenses: Change in Net Assets

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2016
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Total Operating Revenue	\$120,885.00	\$120,885.00		
Total Operating Expenses	\$115,867.00	\$115,867.00		
Operating Change in Net Assets	\$5,018.00	\$5,018.00		
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2016
Total Change in Net Assets	\$5,018.00			\$5,018.00

### Expenses: Workforce (Staff, Board and Volunteers)

	Number	Est.				Total 2016
Full-Time Permanent Employees						
	Number	Est.	Hours Worked	Est.	Calculated FTE	Total 2016
Full-Time Seasonal Employees	1					
Part-Time Permanent Employees						
Part-Time Seasonal Employees	4					
Independent Contractors						
Interns and Apprentices						
	Number	Est.				Total 2016

Full-Time Volunteers						
	Number	Est.	Hours Contributed	Est.	Calculated FTE	Total 2016
Part-Time Volunteers	9		200		0.1	
Board Members	7		100			
	Number	Est.				Total 2016
Full-Time Artists (Breakout)						
Part-Time Artists (Breakout)						
Independent Contractor Artists (Breakout)						

## Expenses: Workspace\*

2016

Workspace Name	Copper Country Suzuki Association	
Address	801 North Lincoln	
City	Hancock	
State	MI	
Zip Code	49930	
Workspace Status	Rent	
Workspace Type	Both	

ADA Compliant?	No		
Total Gross Square Footage	1600	Est.	1600
2016			
Workspace 2 Name	MTU - Dept. Of Visual and Performing Arts		
Address Line 1	206 Rozsa - 1400 Townsend		
City	Houghton		
State	MI		
Zip Code	49931		
Workspace Status	Donated in-kind		
Workspace Type	Both		
ADA Compliant?	Yes		
Total Gross Square Footage	400	Est.	400
2016			
Workspace 3 Name			
Address Line 1			
City			
State			
Zip Code			
Workspace Status			
Workspace Type			

ADA Compliant?	
Total Gross Square Footage	0
2016	
Workspace 4 Name	
Address Line 1	
City	
State	
Zip Code	
Workspace Status	
Workspace Type	
ADA Compliant?	
Total Gross Square Footage	0
2016	
Workspace 5 Name	
Address Line 1	
City	
State	
Zip Code	
Workspace Status	
Workspace Type	
ADA Compliant?	

Total Gross Square Footage	0
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## Expenses: Marketing\*

	2016
Total Marketing Expense (Required)	300

Would you like to enter details about marketing expenses? No, skip marketing expense details

	2016	Est.	Total 2016
Direct Mail Recipients	400		400
Email Recipients			0

## Expenses: Social Media and Web

	Unique Fans/Followers	Est.	Total 2016
Facebook	100	Est.	100
Twitter			0
YouTube			0
Instagram			0
Tumblr			0
Pinterest			0
Google+			0
Vimeo			0
Flickr			0

Other Social Media			0
		Est.	Total 2016
Website Page Views	100	Est.	100
Website Sessions/Visits			0
Website Unique Visitors			0

## Balance Sheet: Assets

	2016
Cash and Cash Equivalents	5602
Accounts Receivable	500
Grants and Pledges Receivable - Current	3400
Prepaid Expenses	0
Investments - Current	0
Other Current Assets	0
<b>Total Current Assets</b>	<b>9502</b>
Grants and Pledges Receivable - Non-Current	0
Investments - Non-Current	0
Fixed Assets - Net	26116
Other Non-Current Assets	0
<b>Total Non-Current Assets</b>	<b>26116</b>
<b>Total Assets</b>	<b>35618</b>



## Balance Sheet: Endowment and Reserve Funds

Fund Types

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### Program Activity: Advocacy

2016

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Advocacy Narrative	The CCSA advocates in our community to bring awareness to the importance of quality, affordable arts education to the people of our community		
Issue 1	affordable quality arts education		
Issue 2			
Issue 3			
Issue 4			
	Number of People	Est.	Total 2016
Advocacy Engagement	1100	Est.	1100
What's missing from this section?			

### Program Activity: Classes/Workshops

2016

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Classes/ Workshops Narrative	The CCSA strives to offer classes and workshops to people in our community		
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	Types of Classes	Est.	Total Class Sessions/Meetings	Est.	
One-time Classes/Workshops	1		1		
Class Series/Courses	3		50	Est.	
	Paid	Est.	Free	Est.	Total 2016
Registrants			40	Est.	40
	High	Est.	Low	Est.	
Class Fee					
Series Fee/Tuition					
What's missing from this section?					

## Program Activity: Lectures

2016

Lectures Narrative	The CCSA provides lectures to area organizations about the value of arts education in our community				
	Unique Lectures	Est.	Total Lectures	Est.	
Lectures	8	Est.	8		
	Paid	Est.	Free	Est.	Total 2016
Lecture Attendees			300	Est.	300
What's missing from this section?					

## Program Activity: Performances\*

2016

Performance Description	The CCSA provides over 30 performances in our community each year. All our performances are free and open to the public.						
	Productions		Est.	Total Performances (Required)		Est.	
Performances	30		Est.	30		Est.	
	World	Est.	National	Est.	Local/Regional	Est.	Total 2016
Premieres							0
	Sold	Est.	Free	Est.	Capacity	Est.	Total 2016
Tickets	1100						
	High		Est.	Low		Est.	
Single Adult Ticket Price Range							
What's missing from this section?							

## Program Activity: Private Lessons

2016

Private Lessons Narrative	The CCSA offers private lessons on violin, viola cello and piano to children and adults.						
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		Est.	Total 2016		
Lessons Offered	2010	Est.	2010		
	Paid	Est.	Free	Est.	Total 2016
Students	67				67
	High	Est.	Low	Est.	Total 2016
Fee Range	\$53.00		\$1.00		\$54.00
What's missing from this section?	This is the lesson fee per lesson				

## Program Activity: Programs in Schools

2016

Programs in Schools Narrative	The CCSA offers programs on music instruments to local schools.				
		Est.	Total 2016		
Programs in Schools	4		4		
Time in Schools	2		2		
Schools Served	4		4		
Artists in Schools			0		
Children Served in School	500	Est.	500		
What's missing from this section?					

## Program Activity: Provide Space\*

2016				
Space Rental Narrative	We offer space to other arts organizations.			
Rental Time Period (Required)	Month			
	High	Est.	Low	Est.
Monthly Fee				
	Available	Est.	Rented	Est.
Monthly Rental				
				Total 2016
Square Footage	600			
What's missing from this section?	We offer free rental space to Keweenaw Family Music for use of our space for Music Together classes.			

## Program Activity: Program Activity Summary

	Paid	Free	Total 2016				
Tickets and Admissions		1100	1100				
Educational Event Attendees	67	340	407				
Total In-Person Attendees	67	1440	1507				
	Children	Est.	Seniors	Est.	Adults	Est.	Total 2016
Age Groups	800		300		407		1507

2016		
Percent from outside local community	10	
	Distinct Events	Event Occurrences
Total Programs and Events	2052	89

## Program Activity: Constituencies Served

From where do you draw your primary audience/constituency?	Local
How do you primarily engage with your audience/constituency?	In person/face-to-face
Which term best describes the local community you serve?	Rural
Does your organization primarily serve a particular ethnic group?	No
Does your organization primarily serve a specific gender?	No
Does your organization primarily serve a specific age group?	Yes
Primary Age Group Served	K-12 (6-17 years)
Are there other distinct groups that you define as primary constituencies?	No

## Review and Complete: Complete Survey

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2016
Total Revenue	\$120,885.00			\$120,885.00
Total Expenses	\$115,867.00			\$115,867.00
Total Change in Net Assets	\$6,023.00			\$6,023.00
	Paid	Free	Total 2016	
Tickets and Admissions		1100	1100	
Educational Event Attendees	67	340	407	
Other Event Attendees				
<b>Total</b>	67	1440	1507	

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